

Real-Time Catalog Distribution

Up-to-date catalog data at every distributor. Live in 45 days.

The Reality Manufacturers are Living With:

For most component manufacturers, this is catalog data distribution: manual pushes to dozens of distributor partners, format mismatches, delayed updates, no confirmation, no visibility into what actually landed. It feels like a workflow problem. **It's a systems problem.** And it's costing you design wins, margin, and distributor trust *every single day*.

What Orbweaver Does:

- Automate part and pricing data syndication to every distributor partner simultaneously. No manual work required.
- One update at the source: current specs, accurate pricing, real-time lifecycle and EOL status, everywhere it needs to be.
- Full visibility into what was sent, what arrived, and what changed. No more guessing.

What Changes When You Automate:

ROLE	WHAT BECOMES POSSIBLE
Product / Data Team	Updates publish once. Every distributor stays current automatically.
Channel Manager / Sales	Distributors sell confidently. Fewer escalations, stronger partner relationships.
Executive	Design wins captured. Margin protected. Headcount pointed at growth.
Distribution Partner	Catalogs current. Quotes accurate. Engineers designing on real specs.

90%

of manufacturers cannot confirm that catalog updates reached distributors accurately

17 Days

is the average lag between manufacturer updates and distributor catalog refresh

32%

of PO errors and reconciliation failures trace back to catalog data that was never current

See what Orbweaver looks like for your organization:

<https://www.orbweaver.com>